

Welcome to Camp Masters

COASTAL GEORGIA 2026 CAMP MASTERS

2026 Selling Program

“Camp Masters is Committed to helping councils maximize participation, increase profitability, and provide an easier fundraising experience for every scout and family”



2026 COASTAL GEORGIA PRODUCT MIX

• Code	Product	
• DD	Caramel 9 oz	\$15.00
• ZD	White Cheddar	\$20.00
• KT	Cinnamon 12 oz	\$20.00
• DC	Cocoa SS Sunflower Seed	\$20.00
• YY	Kettle 12 pk	\$20.00
• MM	Movie Butter 18 pk	\$30.00
• JK	Chicago Style Snack Attack Tin	\$50.00
• ZZ/WW	Military Donation	\$30/\$50

White Cheddar and Caramel



\$15

CAMEL

Mouth-watering taste of delicate and crispy Gourmet Caramel Corn.

\$20



WHITE CHEDDAR

Cheesy goodness of white cheddar cheese on light, crunchy, crispy popcorn.



Cinnamon Crunch and Sunflower Seed



\$20

Dark Cocoa
Sea salt
Sunflower
Seed

Crunchy
Roasted
Sunflower
Seed with
rich dark
cocoa and
sea salt for
the balance
of sweet
and salty

\$20



CINNAMON
CRUNCH

Lightly sweet
popcorn with
warm, savory
cinnamon.

Movie Theater Extra Butter and Kettle Corn



\$20

KETTLE CORN

**Sweet and Salty
old- fashioned
Kettle Corn that
tastes like the
popcorn at old time
county fairs!
12 Pack**



\$30

**MOVIE
THEATER Extra
Butter Popcorn
perfectly
seasoned with
EXTRA Buttery
flavor just like
the Movie
Theaters.
America's #1
selling flavor!
18 Pack**



Chicago Style Tin

\$50



Chicago Style Mix

Celebrate Scouting
with a simply
sensational
collection of White
and Yellow Cheddar
Cheese along
balance Caramel
Corn
(3 BIG Bags!)



Military and Hometown Heroes

\$30 \$50



Why Entering Every Dollar Matters

- Scouts earn recognition & incentives
 - Units fund their programs
 - Councils fund camps & Scouting
- If not: Scouts lose credit, Councils lose support, participation declines
- You will see this under \$1.00 donations in the CM system so you can enter any dollar amount

2026 ONLINE ORDERING

- 60% RTS (Before BSA fee)
- Flat rate Shipping
- All Sales goes toward Scout Prizes
- Contests enhance participation
- Focus on Bundles for more Sales
- Keeping product costs down

Reward Programs

- High Achievers (\$3,000+ sellers get 4% extra commission)



- Reward structure starts at lower levels, increasing participation



- COUNCIL PRIZES

High Achiever Prizes

2026 Exclusive Unit Incentive

High Achiever Prize Program



or



Scouts can earn back 4% of their total sales!

MINIMUM SALES OF \$3,000

Camp Master Prize Programs

\$400 Sell \$400 Online and get a \$10 Amazon Gift Card

AUG Early Bird Fundraising Achiever

SEP Labor Day Top Sellers Giveaway

SEP Ultimate Gamers Giveaway

OCT Sell All 3 Ways Giveaway

OCT Halloween Top Sellers Giveaway



Storefront, Tap-to-Pay, and Inventory Management



Tap to Pay for Apple & Android (no need for card readers)



Robust reporting dashboard for tracking sales & inventory



- One-click storefront booking
One-click storefront booking & unit flexibility & unit flexibility

QR and Scout Codes

Scan this code to purchase and support Scouting!



Contact: Brady Sieg
Council: Ramsey Training Council
District: Chippewa District
Unit: Troop 231

Nathan's Demo Sale



Scannable QR
Codes linked
Direct to

Store Fronts
or
Scouts
Codes linked
Direct to

Dashboard Goal Tracking

New and Improved Goal tracking feature for councils and scouts to stay on track and have visibility into reaching the set goals.



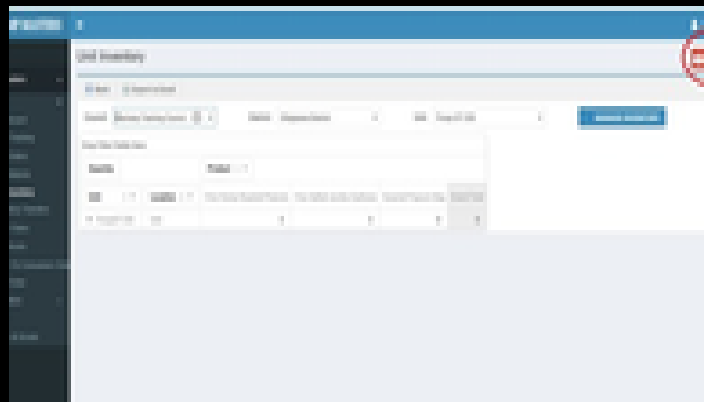
2026 KNOWLEDGE BASE

In 2026 Camp Masters is expanding to Knowledge base to provide councils, leaders, and families with instant access to training, videos, FAQ's and support resources- making it easier than ever to tun a successful popcorn sale.

Additional training will be provided throughout the popcorn sale, and one-off training can be help on scheduled dates.

RESOURCES

- Zendesk- [campmasters.Zendesk.com](https://campmasters.zendesk.com)- use Zendesk email
- Camp Master Facebook Page-
<https://www.facebook.com/groups/campmastersunitsparentsandscouts>
- Training Video and Implementation- CM You Tube Videos
- Campmasters.org- product and allergen information



**WELCOME TO CAMP
MASTERS!**

THANK YOU!

